

TIPS FOR SELLING *Your Home*

Potential buyers usually decide within minutes whether or not a home is right for them. As you prepare your home to go on the market, try to view it through the eyes of a buyer. We have provided some tips below to assist you in preparing to sell your home.

1. Consider repainting the kitchen, bathrooms, bedrooms and other areas
2. Use a neutral color scheme when making any decorating choices
3. Neatness makes a home look bigger; avoid clutter and keep everything clean
4. Avoid too many personal items, such as family photos
5. Make sure all closets and shelving units are straightened

General

1. Make sure wall surfaces and windows are in good shape: repair all cracks and nail holes and are clean
2. Check ceilings for leak stains
3. Replace faded curtains or bedspreads
4. If you have a fireplace, clean it out and put in fresh logs
5. Replace burned-out light bulbs and make sure light switches work
6. Clean floors and vacuum rugs and carpeting
7. Fix any doors or sliding glass doors that stick
8. Keep toys inside children's rooms in orderly fashion

Living Areas/Bedrooms

1. Make sure it is bright, clean, uncluttered, and attractive: Clean counters add a sense of spaciousness. Remove any appliances or decorative items
2. Consider new window treatments
3. If the flooring is badly worn, replace it
4. Replace any loose or cracked tiles on counters and walls

Kitchen

1. Clean out your garage
2. Dispose of anything you are not going to move
3. Make sure the garage door opener is in good working condition

Garage

1. Repair any dripping faucets and updating old fixtures
2. Hang fresh, clean towels in the bathrooms
3. Remove any stains from toilets, sinks, bathtubs and showers
4. Unclog sinks, bathtubs or showers that drain slowly

Bathrooms

1. Make sure the front door and entry area are clean
2. Repaint the front door if necessary, or consider painting or touching up your house
3. Keep the lawn and shrubs trimmed and neat looking.
4. Sweep walkways and driveways
5. Check the roof and gutters and keep them free of debris

Outside

